The Town of Black Mountain Board of Alcoholic Control

Black Mountain, North Carolina

(A Component Unit of the Town of Black Mountain)

Financial Statements

Years Ended June 30, 2019 and 2018



THE TOWN OF BLACK MOUNTAIN BOARD OF ALCOHOLIC CONTROL

(A Component Unit of the Town of Black Mountain)

(Organized under the provisions of Senate Bill #351 of the North Carolina Legislature, General Assembly of 1971, March 31, 1971)

Directors (As of June 30, 2019)

	Term to Expire
William Christy, Chairperson	July, 2019
James Hobson, Member	July, 2020
Rick Harwood, Member	July, 2021

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Independent Auditors' Report

The Board of Directors
The Town of Black Mountain Board of Alcoholic Control
Black Mountain, North Carolina

Report on the Financial Statements

We have audited the accompanying financial statements of The Town of Black Mountain Board of Alcoholic Control, a component unit of the Town of Black Mountain, which comprise the statements of net position as of June 30, 2019 and 2018, and the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Town of Black Mountain Board of Alcoholic Control as of June 30, 2019 and 2018, and the respective changes in net position, and where applicable, cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 to 5 and the Local Government Employees' Retirement System's Schedule of the Proportionate Share of the Net Pension Liability and Schedule of Contributions on pages 20 and 21 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted principally of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The Schedule of Store and Administrative Expenses, Schedule of Revenues and Expenditures – Budget and Actual (Modified Accrual), and Schedule of Distributions of Profits are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The Schedule of Store and Administrative Expenses, Schedule of Revenues and Expenditures – Budget and Actual (Modified Accrual), and Schedule of Distributions of Profits are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Hould Killiam CPA Group, P.A.

Asheville, North Carolina August 12, 2019

Management's Discussion and Analysis

This section of The Town of Black Mountain Board of Alcoholic Control's (*the Board*) financial report represents our discussion and analysis of the financial performance of the Board for the years ended June 30, 2019 and 2018. This information should be read in conjunction with the audited financial statements included in this report.

Financial Highlights

- Sales increased 18% compared to the previous fiscal year ended.
- Store and administrative expense expenses increased 2% compared to the same period last year.
- Profit before distributions increased 47% compared to the previous fiscal year.

Overview of the Financial Statements

The audited financial statements of the Board consist of 3 components. They are as follows:

- Management's Discussion and Analysis
- Basic Financial Statements
- Additional Information Required by the ABC Commission

The *Basic Financial Statements* are prepared using the full accrual basis of accounting. They consist of three statements. The first statement is the **Statement of Net Position**. Assets and liabilities are classified between current and long-term. This statement provides a summary of the Board's investment in assets and obligations to creditors. Liquidity and financial flexibility can be evaluated using the information contained in this statement.

The next statement is the **Statement of Revenues, Expenses, and Changes in Net Position**. This statement is used in evaluating whether the Board has recovered all of its costs through sales. Its information is used in determining credit worthiness.

The final required statement is the **Statement of Cash Flows**. This statement reports cash inflows and outflows in the following categories: operating, investing, and financing activities. Based on this data, the user can determine the sources of cash, the uses of cash, and the change in cash.

The notes to the financial statements provide more detailed information and should be read in conjunction with the statements.

The ABC Commission requires certain schedules in addition to the information required by generally accepted accounting principles. They include a **Schedule of Store and Administrative Expenses** and a **Schedule of Revenues and Expenses – Budget and Actual (Modified Accrual).**

Financial Analysis of the Board

Net position is an indicator of the fiscal health of the Board. Assets and deferred outflows exceeded liabilities and deferred inflows by \$1,086,227 in 2019 and by \$909,132 in 2018. Unrestricted net position for the years ended June 30, 2019 and 2018 was \$269,207 and \$170,285, respectively, which is a 58% increase. The increase in unrestricted net position is due to store renovations being completed during the earlier portion of the fiscal year allowing for more sales space and general growth in the Black Mountain area.

Following is a summary of the Statement of Net Position and a Condensed Summary of Revenues, Expenses and Changes in Net Position:

Table 1
Condensed Statement of Net Position

	Year Ended					2019 over 2018			
		6/30/19	6	5/30/18	6/30)/17	(\$ Change	% Change
Current assets	\$	579,969	\$	566,159	\$ 85	7,409	\$	13,810	2%
Property and equipment		734,151		648,769	11	9,030		85,382	13%
Deferred outflows of resources		46,620		36,250	4	3,723		10,370	29%
Total assets & deferred outflows		1,360,740	1,	,251,178	1,02	0,162		109,562	9%
Current liabilities		214,862		300,730	19	5,074		(85,868)	-29%
Noncurrent liabilities		57,173		40,179	4	1,598		16,994	42%
Deferred inflows of resources		2,478		1,137		1,458		1,341	118%
Total liabilities & deferred inflows		274,513		342,046	23	8,130		(67,533)	-20%
Invested in capital assets		734,151		648,769	11	9,030		85,382	13%
Restricted - capital improvements		-		20,000		5,000		(20,000)	0%
Restricted - working capital		82,869		70,078	7	0,200		12,791	18%
Unrestricted net position		267,447		170,285	31	7,802		97,162	57%
Total net assets	\$	1,084,467	\$	909,132	\$ 78	2,032	\$	175,335	19%

Table 2
Condensed Statement of Revenues, Expenses, and Changes in Net Position

		Year Ended	2019 ove	r 2018	
	 6/30/19	6/30/18	6/30/17	\$ Change	% Change
Operating revenues	\$ 2,798,705	\$2,365,482	\$2,366,406	\$ 433,223	18%
Less: Taxes on gross sales	644,101	543,444	541,207	100,657	19%
Net sales	2,154,604	1,822,038	1,825,199	332,566	18%
Cost of sales	1,462,503	1,244,624	1,243,895	217,879	18%
Gross profit	692,101	577,414	581,304	114,687	20%
Less: Operating expenses	360,596	352,097	356,999	8,499	2%
Income from operations	331,505	225,317	224,305	106,188	47%
Nonoperating revenues and expenses	580	747	703	(167)	-22%
Change in net assets before distributions	332,085	226,064	225,008	106,021	47%
Distributions	154,990	98,964	98,638	56,026	57%
Change in net assets	177,095	127,100	126,370	49,995	
Net Position, beginning	909,132	782,032	655,662	127,100	
Net Position, ending	\$ 1,086,227	\$ 909,132	\$ 782,032	\$ 177,095	

The following is a breakdown of sales by source:

		Year Ended	2019 over 2018			
	6/30/19	6/30/18	6/30/17		\$ Change	% Change
Retail liquor sales	\$2,479,926	\$2,125,328	\$2,167,756	\$	354,598	17%
Mixed beverage sales	310,187	234,942	192,866		75,245	32%
Retail wine sales	8,592	5,212	5,784		3,380	65%
	\$2,798,705	\$2,365,482	\$2,366,406	\$	433,223	18%

All sales occurred at the one store location. Retail liquor sales increased due to completion of the construction at the store and growth in Black Mountain. Mixed beverage sales increased due to the success of restaurants in Black Mountain.

Capital Asset and Debt Administration

Capital Assets

Investment in capital assets as of June 30, 2019 totals \$734,151 (net of accumulated depreciation). A major renovation of the store was completed during the year.

Table 3
Capital Assets (Net of Depreciation)

	 Year Ended					2019 over 2018			
	6/30/19		6/30/18		6/30/17		\$ Change	% Change	
Land	\$ 66,737		\$66,737		\$66,737	\$	-	-	
Buildings & improvements	653,024		572,904		40,312		80,120	14%	
Furniture & equipment-store	13,966		8,491		11,131		5,475	64%	
Furniture & equipment-office	424		637		850		(213)	-33%	
Total	\$ 734,151	\$	648,769	\$	119,030	\$	85,382	13%	

Additional information on the ABC Board's capital assets can be found in Note 1.G.5 of the Basic Financial Statements.

Debt Administration

The board obtained a line of credit to partially fund the store renovations. The board borrowed \$81,804 for a short term period during FY 2019 and paid the balance off in FY 2019.

Requests for Information

This report is intended to provide a summary of the financial condition of the Board. Questions or requests for additional information should be addressed to:

Mr. Randy Reece, General Manager The Town of Black Mountain Board of Alcoholic Control 207 Highway 9 Black Mountain, NC 28711

STATEMENTS OF NET POSITION June 30, 2019 and 2018

	2019	2018
Assets		
Current assets:		
Cash and cash equivalents	\$ 301,646	\$ 331,212
Inventory	272,802	227,632
Prepaid expenses	5,521	7,315
Total current assets	579,969	566,159
Non-current asset:		
Property and equipment, net	734,151	648,769
Total assets	1,314,120	1,214,928
Deferred Outflows of Resources	46,620	36,250
Liabilities		
Current liabilities:		
Distillers	116,289	133,909
Accounts payable	7,754	91,795
Accrued payroll and taxes	9,132	11,011
State excise taxes – liquor	55,107	45,582
Sales tax payable	15,228	12,345
County rehabilitation charge	683	554
Distributions	6,899	1,764
Accrued vacation pay	3,770	3,770
Total current liabilities	214,862	300,730
Non-current liability:		
Total pension liability	57,173	40,179
Total liabilities	272,035	340,909
Deferred Inflows of Resources	2,478	1,137
Net Position		
Invested in capital assets	734,151	648,769
Restricted for:		
Capital improvements	-	20,000
Working capital	82,869	70,078
Unrestricted	267,447	170,285
Net Position	\$ 1,084,467	\$ 909,132

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION For the years ended June 30, 2019 and 2018

	2019	2018
Gross sales		
Gross liquor sales - regular	\$ 2,479,926	\$ 2,125,328
Mixed beverage sales	310,187	234,942
Wine sales	8,592	5,212
Total gross sales	2,798,705	2,365,482
Less taxes on gross sales:		
State excise tax	607,342	514,118
Mixed beverage tax (revenue)	26,183	20,447
Mixed beverage tax (human resources)	2,618	2,045
Rehabilitation charge	7,958	6,834
Total taxes	644,101	543,444
Net sales	2,154,604	1,822,038
Cost of liquor sold	1,455,317	1,240,430
Cost of wine sold	7,186	4,194
Cost of sales	1,462,503	1,244,624
Gross profit	692,101	577,414
Operating expenses:		
Store and administrative	341,222	342,788
Depreciation	19,374	9,309
Total operating expenses	360,596	352,097
Income from operations	331,505	225,317
Non-operating income (expense):		
Interest expense	(1,760)	-
Interest income	580	747
Changes in net assets before distributions	330,325	226,064
Distributions:		
Law enforcement	15,324	15,861
Alcohol education	17,666	11,103
Total distributions	32,990	26,964
Changes in net assets before profit distributions	297,335	199,100
Profit distributions:		
Town of Black Mountain	91,500	54,000
Buncombe County	30,500	18,000
Total profit distributions	122,000	72,000
Changes in net position	175,335	127,100
Net position, beginning of year	909,132	782,032
Net position, end of year	\$ 1,084,467	\$ 909,132

STATEMENTS OF CASH FLOWS For the years ended June 30, 2019 and 2018

		2019		2018
Cash Flows from Operating Activities:				
Cash received from customers	\$	2,798,705	\$	2,365,482
Cash payments to suppliers for goods and services		(2,367,137)		(1,744,718)
Cash payments to employees for services		(207,103)		(237,201)
Net cash provided by operating activities		224,465		383,563
Cash Flows from Capital and Related Financing Activities:				
Proceeds from line of credit for renovation improvements		81,804		_
Payments on line of credit for renovation improvements		(81,804)		_
Acquisition of capital assets		(104,756)		(539,048)
Net cash used by capital and related financing activities	-	(104,756)		(539,048)
Cash Flows from Non-Capital Financing Activities:				
Law enforcement distributions		(16,385)		(16,268)
Alcohol education distributions		(11,470)		(11,348)
Profit distributions		(122,000)		(72,000)
Net cash used by non-capital financing activities		(149,855)		(99,616)
Cash Flows from Investing Activities:				
Interest on investments		580		747
Decrease in cash and cash equivalents		(29,566)		(254,354)
Cash and cash equivalents, beginning of year		331,212		585,566
Cash and cash equivalents, end of year	\$	301,646	\$	331,212
Reconciliation of operating income to net cash provided				
by operating activities:	¢	221 505	¢	225 217
Income from operations Adjustments to reconcile operating income to net cash	\$	331,505	\$	225,317
provided by operating activities:				
Depreciation		19,374		9,309
Change in assets and liabilities:		19,374		9,309
Inventory		(45,170)		40,388
Prepaid expenses		1,794		(3,492)
Accounts payable and accrued expenses		(91,003)		106,308
Pension liability		16,994		· ·
Deferred inflows of resources		1,341		(1,419) (321)
Deferred outflows of resources		(10,370)		7,473
		· · · /		158,246
Total adjustments		(107,040)		
Net cash provided by operating activities	\$	224,465	\$	383,563

NOTES TO FINANCIAL STATEMENTS June 30, 2019

Note 1 – Summary of Significant Accounting Policies

The Board's accounting policies reflect industry practices and conform to accounting principles generally accepted in the United States of America. Policies considered significant are briefly described below.

A. Principles used in determining the scope of the entity for financial reporting

The Town of Black Mountain Board of Alcoholic Control, a component unit of the Town of Black Mountain, is a corporate body with powers outlined by General Statutes Chapter 18B 701. The Town's governing body appoints the Board.

The Board is required by State Statute to distribute its surpluses to the General Fund of the Town which represents a financial benefit to the Town. Therefore, the Board is reported as a discretely presented component unit in the Town's financial statements.

B. Organizational History

The Board was organized under the provisions of Senate Bill #351 of the North Carolina Legislature, General Assembly of 1971, March 31, 1971, and implemented by a town wide election held July 13, 1971. Appointments by the Black Mountain Town Council are for three-year terms.

North Carolina General Statute 18B-805(c)(2) and (3) requires that the Board expend at least 5% of profits for law enforcement and at least 7% of profits for alcohol education and rehabilitation purposes.

The Board has operated a single store since inception.

C. <u>Basis of Presentation</u>

All activities of the Board are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or the change in net position is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

D. Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting. All sales are made for cash (or credit card) and recorded at the time of sale; revenues are recorded when earned. Checks are only accepted for mixed beverage accounts. Expenses are recognized when incurred.

E. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the statement of net position date, and reported amounts of revenues and expenses during the reporting period. Estimates are used to determine depreciation expense, the allowance for doubtful accounts and certain claims and judgement liabilities, among other accounts. Actual results may differ from those estimates.

F. Pensions

For the purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Local Government Employees' Retirement System (LGERS) and additions to/deductions from LGERS' fiduciary net position have been determined on the same basis as they are reported by LGERS. For this purpose, plan member contributions are recognized in the period in which the contributions are due. The ABC Board's employer contributions are recognized when due and the ABC Board has a legal requirement to provided the contributions. Benefits and refunds are recognized when due and payable in accordance with the terms of LGERS. Investments are reported at fair value.

G. Assets, Liabilities, and Net Position

1) Deposits

All deposits of the Board are made in board-designated official depositories and are collateralized as required by G.S. 159-31. The Board may designate as an official depository any bank or savings and loan association whose principal office is located in North Carolina. Also, the Board may establish time deposit accounts and certificates of deposit.

All of the Board's deposits are either insured or collateralized by using one of two options. Under the Dedicated Method, all deposits over the federal depository insurance coverage are collateralized with securities held by the Board's agent in the Board's name. Under the Pooling Method, a collateral pool, all uninsured deposits are collateralized with securities held by the State Treasurer's agent in the name of the State Treasurer. Since the State Treasurer is acting in a fiduciary capacity for the Board, these deposits are considered to be held by the Board agent in the Board's name. The amount of the pledged collateral is based on an approved averaging method for non-interest bearing deposits and the actual current balance for interest bearing deposits. Depositories using the Pooling Method report to the State Treasurer the adequacy of their pooled collateral covering uninsured deposits. The State Treasurer does not confirm this information with the Board or the escrow agent. Because of the inability to measure the exact amount of collateral pledged for the Board under the Pooling Method, the potential exists for under collateralization, and this risk may increase in periods of high cash flows. However, the State Treasurer of North Carolina enforces strict standards of financial stability for each Pooling Method depository.

At June 30, 2019, the Board's deposits had a carrying amount of \$300,146 and a bank balance of \$309,900. The Board's deposits were covered by federal depository insurance except for approximately \$17,600. The store also had cash on hand at June 30, 2019, of \$1,500.

At June 30, 2018, the Board's deposits had a carrying amount of \$329,712 and a bank balance of \$359,201. All of the Board's deposits were covered by federal depository insurance. The store also had cash on hand at June 30, 2019, of \$1,500.

2) Investments

G.S. 159-30(c) authorizes The Board to invest in obligations of the United States or obligations fully guaranteed both as to principal and interest by the United States; obligations of the State of North Carolina; bonds and notes of any North Carolina local government or public authority; obligations of certain non-guaranteed federal agencies; certain high quality issues of commercial paper and banker's acceptances; and the North Carolina Capital Management Trust, an SEC registered mutual fund. Investments are stated at cost or amortized cost. The Board held no investments at June 30, 2019 and 2018.

3) Cash and Cash Equivalents

For purposes of the statements of cash flows, the Board considers all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased to be cash equivalents.

4) Inventories

Inventories are valued at the lower of cost (FIFO) or market.

5) Capital Assets

Property and equipment are stated at cost and are being depreciated over their estimated useful lives on a straight-line basis. Estimated useful lives are as follows: Buildings & Improvements 10 - 40 years; furniture & equipment (store or office) 5 - 10 years; and furniture & equipment (warehouse) 10 years. Capital asset activity for the year ended June 30, 2019, was as follows:

	Beginning Increases		Decreases	Ending Balances
Capital assets not being depreciated				_
Land	\$ 66,737	-	-	\$ 66,737
Construction in progress	539,048	104,755	(643,803)	
Total capital assets not being depreciated	605,785	104,755	(643,803)	66,737
Capital assets being depreciated				
Buildings	178,105	-	-	178,105
Improvements	12,890	639,543	-	652,433
Equipment - Office	3,254	-	-	3,254
Equipment - Store	51,236	4,260	-	55,496
Equipment - Warehouse	197	-	-	197
Total capital assets being depreciated	245,682	643,803	-	889,485
Less accumulated depreciation for:				
Buildings	(154,200)	(15,436)	-	(169,636)
Improvements	(2,939)	(680)	-	(3,619)
Equipment - Office	(2,617)	(213)	-	(2,830)
Equipment - Store	(42,745)	(3,044)	-	(45,789)
Equipment - Warehouse	(197)	-	-	(197)
Total accumulated depreciation	(202,698)	(19,373)	-	(222,071)
Total capital assets being depreciated, net	42,984			667,414
Capital Assets, net	\$ 648,769		•	\$ 734,151

When an asset is disposed of, the cost of the asset and the related accumulated depreciation are removed from the books. Any gain or loss on disposition is reflected in the earnings for the period.

6) Net Position

Net position consists of the following:

- a. Invested in capital assets This component of net position consists of capital assets, including any restricted capital assets, net of accumulated depreciation and reduced by the outstanding balances of any borrowings that are attributable to the acquisition, construction, or improvement of those assets. If there are significant unspent related debt proceeds at year-end, the portion of the debt attributable to the unspent proceeds is not included in the calculation of invested in capital assets, net of related debt. Rather, that portion of the debt is included in the same net position component as the unspent proceeds. There was no debt nor unspent debt proceeds as of June 30, 2019. Restricted for capital improvements State law G.S. 18B-805(d) requires approval of the appointing authority (Town of Black Mountain) to establish this account.
- b. Restricted for working capital North Carolina Alcoholic Beverage Control Commission Rule [.0902] defines working capital as the total of cash, investments and inventory less all unsecured liabilities. An ABC board shall set its working capital requirements at not less than two weeks' average gross sales of the last fiscal year or greater than: (1) four months' average gross sales of the last fiscal year for boards with gross sales less than \$1,500,000; (2) three months of the latest fiscal year for boards with gross sales greater than or equal to \$1,500,000 and less than \$50,000,000; and (3) two months of the latest fiscal year for boards with gross sales equal to or greater than \$50,000,000. Average gross sales means gross receipts from the sale of alcoholic beverages less distributions required by State law [G.S. 18B-805(b), (2), (3), and (4)].
- c. Unrestricted net position This component of net position consists of net position that does not meet the definition of restricted or investment in capital assets.

Note 2 – Stewardship, Compliance and Accountability

Excess Expenditures over Appropriations

For the fiscal year ended June 30, 2019, revenues and related the costs of sales including taxes exceeded the appropriations set by the governing board. Management underestimated the extent of the revenue increase when making the related budget amendment in FY 2019. Management and the Board will evaluate the revenues in the future to provide for appropriate budget amendments to meet or exceed the actual revenues and related costs.

Note 3 – Pension Plan Obligations

Local Governmental Employees' Retirement System

Plan Description. The Board is a participating employer in the statewide Local Governmental Employees' Retirement System (LGERS), a cost-sharing multiple-employer defined benefit pension plan administered by the State of North Carolina. LGERS membership is comprised of general employees and local law enforcement officers (LEOs) of participating local governmental entities. Article 3 of G.S. Chapter 128 assigns the authority to establish and amend benefit provisions to the North Carolina General Assembly. Management of the plan is vested in the LGERS Board of Trustees, which consists of 13 members – nine appointed by the Governor, one appointed by the State Senate, one appointed by the State House of Representatives, and the State Treasurer and State Superintendent, who serve as ex-officio members. The Local Governmental Employees' Retirement System is included in the Comprehensive Annual Financial Report (CAFR) for the State of North Carolina. The State's CAFR includes financial statements and required supplementary information for LGERS. That report may be obtained by writing to the Office of the State Controller, 1410 Mail Service Center, Raleigh, North Carolina 27699-1410, by calling (919) 981-5454, or at www.osc.nc.gov.

Benefits Provided. LGERS provides retirement and survivor benefits. Retirement benefits are determined as 1.85% of the member's average final compensation times the member's years of creditable service. A member's average final compensation is calculated as the average of a member's four highest consecutive years of compensation. Plan members are eligible to retire with full retirement benefits at age 65 with five years of creditable service, at age 60 with 25 years of creditable service, or at any age with 30 years of creditable service. Plan members are eligible to retire with partial retirement benefits at age 50 with 20 years of creditable service or at age 60 with five years of creditable service. Survivor benefits are available to eligible beneficiaries of members who die while in active service or within 180 days of their last day of service and who have either completed 20 years of creditable service regardless of age or have completed five years of service and have reached age 60. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions. The plan does not provide for automatic post-retirement benefit increases. Increases are contingent upon actuarial gains of the plan.

LGERS plan members who are LEOs are eligible to retire with full retirement benefits at age 55 with five years of creditable service as an officer, or at any age with 30 years of creditable service. LEO plan members are eligible to retire with partial retirement benefits at age 50 with 15 years of creditable service as an officer. Survivor benefits are available to eligible beneficiaries of LEO members who die while in active service or within 180 days of their last day of service and who also have either completed 20 years of creditable service regardless of age, or have completed 15 years of service as a LEO and have reached age 50, or have completed five years of creditable service as a LEO and have reached age 55, or have completed 15 years of creditable service as a LEO if killed in the line of duty. Eligible beneficiaries may elect to receive a monthly Survivor's Alternate Benefit for life or a return of the member's contributions.

Contributions. Contribution provisions are established by General Statute 128-30 and may be amended only by the North Carolina General Assembly. The Board employees are required to contribute 6% of their compensation. Employer contributions are actuarially determined and set annually by the LGERS Board of Trustees. The Board's contractually required contribution rate for the year ended June 30, 2019, 7.57% for general employees, actuarially determined as an amount that, when combined with employee contributions, is expected to finance the costs of benefits earned by employees during the year. Contributions to the pension plan from the Board were \$10,410 for the year ended June 30, 2019.

Refunds of Contributions – Board employees who have terminated service as a contributing member of LGERS, may file an application for a refund of their contributions. By state law, refunds to members with at least five years of service include 4% interest. State law requires a 60 day waiting period after service termination before the refund may be paid. The acceptance of a refund payment cancels the individual's right to employer contributions or any other benefit provided by LGERS.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2019, the Board reported a liability of \$57,173 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2018. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2017. The total pension liability was then rolled forward to the measurement date of June 30, 2018 utilizing update procedures incorporating the actuarial assumptions. The Board's proportion of the net pension liability was based on a projection of the Board's long-term share of future payroll covered by the pension plan, relative to the projected future payroll covered by the pension plan of all participating LGERS employers, actuarially determined. At June 30, 2019, the Board's proportion was 0.00241%, which was a decrease of 0.00022% from its proportion reported as of June 30, 2018.

For the year ended June 30, 2019, the Board recognized pension expense of \$18,734. At June 30, 2019, the Board reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	ed Outflows Resources	ed Inflows esources
Differences between expected and actual experience	\$ 8,821	\$ 296
Changes of assumptions Net difference between projected and actual earnings on	15,172	-
pension plan investments Changes in proportion and differences between Board's	7,848	-
contributions and proportionate share of contributions ABC Board's contributions subsequent to the measurement	4,369	2,182
date	10,410	 -
Total	\$ 46,620	\$ 2,478

\$10,410 reported as deferred outflows of resources related to pensions resulting from Board contributions subsequent to the measurement date will be recognized as a decrease of the net pension liability in the year ended June 30, 2019.

Other amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:	
2019 \$	16,839
2020	10,726
2021	2,153
2022	4,014
2023	-
Thereafter	-

Actuarial Assumptions. The total pension liability in the December 31, 2017, actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 3.0 percent

V---- 20.

Salary increases 3.50 to 8.10 percent, including inflation and

productivity factor

Investment rate of return 7.00 percent, net of pension plan investment

expense, including inflation

The plan currently uses mortality tables that vary by age, gender, employee group (i.e. general, law enforcement officer) and health status (i.e. disabled and healthy). The current mortality rates are based on published tables and based on studies that cover significant portions of the U.S. population. The healthy mortality rates also contain a provision to reflect future mortality improvements.

The actuarial assumptions used in the December 31, 2017, valuation were based on the results of an actuarial experience study for the period January 1, 2010, through December 31, 2014.

Future ad hoc COLA amounts are not considered to be substantively automatic and are therefore not included in the measurement.

The projected long-term investment returns and inflation assumptions are developed through review of current and historical capital markets data, sell-side investment research, consultant whitepapers, and historical performance of investment strategies. Fixed income return projections reflect current yields across the U.S. Treasury yield curve and market expectations of forward yields projected and interpolated for multiple tenors and over multiple year horizons. Global public equity return projections are established through analysis of the equity risk premium and the fixed income return projections. Other asset categories and strategies' return projections reflect the foregoing and historical data analysis. These projections are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The target allocation and best estimates of arithmetic real rates of return for each major asset class as of June 30, 2018 are summarized in the following table:

Asset Class	Target Allocation	Long-Term Expected Real Rate of Return
Fixed Income	29.0%	1.4%
Global Equity	42.0%	5.3%
Real Estate	8.0%	4.3%
Alternatives	8.0%	8.9%
Credit	7.0%	6.0%
Inflation Protection	6.0%	4.0%
Total	100%	

The information above is based on 30 year expectations developed with the consulting actuary for the 2016 asset, liability, and investment policy study for the North Carolina Retirement Systems, including LGERS. The long-term nominal rates of return underlying the real rates of return are arithmetic annualized figures. The real rates of return are calculated from nominal rates by multiplicatively subtracting a long-term inflation assumption of 3.00%. All rates of return and inflation are annualized.

Discount rate. The discount rate used to measure the total pension liability was 7.00%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from employers will be made at statutorily required rates, actuarially determined. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of the current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Board's proportionate share of the net pension liability to changes in the discount rate. The following presents the Board's proportionate share of the net pension liability calculated using the discount rate of 7.00 percent, as well as what the Board's proportionate share of the net pension asset or net pension liability would be if it were calculated using a discount rate that is one percentage point lower (6.00 percent) or one percentage point higher (8.00 percent) than the current rate:

	1%	Discount	1%	
	Decrease (6.00%)	Rate (7.00%)	Increase (8.00%)	
ABC Board's proportionate share of				
the net pension liability (asset)	\$ 137,336	\$ 57,173	\$ (9,811)	

Pension plan fiduciary net position. Detailed information about the pension plan's fiduciary net position is available in the separately issued Comprehensive Annual Financial Report (CAFR) for the State of North Carolina.

Note 4 – Lease and Rental Expense

The Board rents various equipment under short-term lease arrangements. Rental expense for the years ended June 30, 2019 and 2018, amounted to \$692 and \$489, respectively.

Note 5 – Subsequent Events

The Board evaluated the effects subsequent effects would have on the financial statements through August 12, 2019, which is the date the financial statements were available to be issued.

Note 6 – Vacation and Sick Leave Compensation

Board employees may accumulate up to 240 hours earned vacation and such leave is fully vested when earned. Accumulated earned vacation payable at June 30, 2019 and 2018, amounted to \$3,770 at each fiscal year end.

Employees can accumulate an unlimited amount of unused sick leave. Sick leave may be used in the determination of length of service for retirement benefit purposes. Since the Board has no obligation for accumulated sick leave until it is actually taken, no liability for sick leave has been recorded.

Note 7 - Bailment Surcharge Collected

The total amounts of bailment surcharge collected for the years ended June 30, 2019 and 2018, amounted to \$17,141 and \$16,997, respectively. The rate was \$1.40 per case sold through October 2018 and then decreased to \$1.15 on November 1, 2018 to its current rate per case sold.

Note 8 – Distributions of Income

The Board has made distributions since its inception in 1971 as follows:

	_	Current Year	Total To Date		
75% Town of Black Mountain 25% Buncombe County	\$ \$	91,500 30,500 122,000	\$ <u>\$</u>	2,127,427 709,140 2,836,567	

State law [G.S. 18B-805] requires that the minimum distribution set aside in (c)(1) and any profit remaining after deducting amounts required for law enforcement and alcohol education and retaining proper working capital, be paid quarterly to the appointing authority.

Note 9 – Law Enforcement and Alcoholic Education Expenses

The Board is required by law to expend at least 5% of its total profits for law enforcement and not less than 7% of its total profits for alcohol education. The Board has decided to expend 5% of its total profits for law enforcement and 7% of its total profits for alcohol education and rehabilitation. Profits are defined by law for these calculations as change in net position before law enforcement and educational expenses, less the 3-1/2% markup provided in G.S. 18B-804(b)(5) and the additional bottle charge provided for in G.S. 18B-804(b)(6b).

Profit before required distributions Less: 3-1/2% tax and additional bottle charge Profit subject to expense percentages	2019 \$ 332,085 (79,711) \$ 252,374	2018 \$ 226,066 (67,457) \$ 158,609
Law enforcement expenditures - actual Percentage of profit	\$ 15,324 6%	\$\frac{15,861}{10\%}
Provisions for alcoholic education and rehabilitation - actual Percentage of profit	\$ 17,666 7%	\$ 11,103 7%

Note 10 - Liquor Sales Tax

The total amount of sales tax collected by the Board and remitted to the Department of Revenue for the fiscal year ended June 30, 2019 and 2018 was \$173,753 and \$148,912, respectively. The current sales tax rate is 7%.

Note 11 – Retail Outlet

The Board operates a single retail facility located at 207 NC Highway 9, Black Mountain, NC 28711.

Note 12 - Disbursement of Taxes Included in Selling Price

A state excise tax at the rate of 30% on the retail (net sales) price is charged monthly on liquor sales (excluding wine sales). Transactions for this account for the year ended June 30, 2019 and 2018, are summarized as follows:

	2019	2018
Taxes payable, beginning of year	\$ 45,582	\$ 46,426
Taxes collected for the year	607,581	514,118
Taxes remitted to Department of Revenue	(598,056)	(514,962)
Taxes payable, end of year	<u>\$ 55,107</u>	\$ 45,582

The excise tax is computed in accordance with G.S. 18B-805(i). The North Carolina excise tax payable at June 30, 2019, was remitted to the North Carolina Department of Revenue in July 2019.

A bottle charge of one cent on each bottle containing 50 milliliters or less and five cents on each bottle containing more than 50 milliliters is collected and distributed monthly to the county commissioners for alcohol education or rehabilitation. For 2019 and 2018, payments to the county were based on the following bottle sales:

		2019			2	018	
Bottle Size	Chg.	Number of Bottles	A	mount	Number of Bottles	A	mount
Regular bottles	.05	128,104	\$	6,405	113,431	\$	5,672
Mixed bev. bottles	.05	13,951		698	10,887		544
50 ml. or less	.01	85,559		855	61,834		618
Total		227,614	\$	7,958	186,152	\$	6,834

A "mixed beverage tax" at the rate of \$20 per 4 liters is charged on the sale of liquor to be resold as mixed beverages. One-half of the mixed beverage tax is submitted monthly to the Department of Revenue. Five percent of the mixed beverage tax is submitted monthly to the Department of Human Resources.

The mixed beverage tax for the years 2019 and 2018 was:

		2019	_	2018
Department of Revenue (50%)	\$	26,183	\$	20,447
Department of Human Resources (5%)		2,618		2,045
Profit Retained (45%)		23,567		18,402
Total	<u>\$</u>	52,368	\$	40,894

Note 13 – Working Capital

The Board is required by the Alcoholic Beverage Control Commission Rule .0902 to set its working capital requirements at not less than two weeks' average gross sales of the last fiscal year or greater than three months' average gross sales of the last fiscal year. Gross sales means gross receipts from the sale of alcoholic beverages less distributions as defined in G.S. 18B-805(b)(2), (3), and (4).

The Board's position on this requirement is as follows:

Minimum amount	\$ 82,869
Maximum allowed	538,651
Actual working capital as defined by Alcoholic	
Beverage Control Commission Rule .0902	311,331

The Board has met the minimum amount of working capital required.

Note 14 - Risk Management

The Board is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The Board has commercial property, general liability, workman's compensation and employee health coverage. The Board also has liquor legal liability.

There have been no significant reductions in insurance coverage from coverage in the prior year and settled claims have not exceeded coverage in any of the past three fiscal years.

In accordance with G.S. 18B-700(i), each board member and the employees designated as the general manager, bookkeeper, and finance officer are bonded in the amount of \$50,000, secured by a corporate surety.

Note 15 - Line of Credit

On March 22, 2019, the Board obtained a line of credit for \$200,000 at 3.95% with a term of 3 1/2 years. During FY 2019, the Board used proceeds of \$81,804 to fund the remainder of the store's renovation improvements and incurred \$1,760 in interest expense. The balance was paid in full during FY 2019 and the line of credit was closed.

REQUIRED SUPPLEMENTARY INFORMATION

THE TOWN OF BLACK MOUNTAIN BOARD OF ALCOHOLIC CONTROL

SCHEDULE OF BOARD'S PROPORTIONATE SHARE OF NET PENSION LIABILITY (ASSET) REQUIRED SUPPLEMENTARY INFORMATION LAST FOUR FISCAL YEARS

Local Government Employees' Retirement System

	 2019	 2018	2017	 2016**
Board's proportionate share of the net pension liability (asset) (%)	0.00241%	0.00263%	0.00196%	0.00159%
Board's proportion of the net pension liability (asset) (\$)	\$ 57,173	\$ 40,179	\$ 41,598	\$ 7,136
Board's covered-employee payroll	147,286	150,557	120,851	107,452
Board's proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll	38.82%	26.69%	34.42%	6.64%
Plan fiduciary net position as a percentage of the total pension liability	91.63%	94.18%	91.47%	98.09%

^{*} The amounts presented for each fiscal year were determined as of the prior fiscal year ending June 30.

^{**}Fiscal year 2016 was the ABC Board's first year of implementation of GASB 68

THE TOWN OF BLACK MOUNTAIN BOARD OF ALCOHOLIC CONTROL

SCHEDULE OF BOARD'S CONTRIBUTIONS REQUIRED SUPPLEMENTARY INFORMATION LAST FOUR FISCAL YEARS

Local Government Employees' Retirement System

	 2019	 2018	 2017	 2016*
Contractually required contribution	\$ 10,410	\$ 11,150	\$ 11,248	\$ 8,399
Contribution in relation to the contractually required contribution	 10,410	 11,150	 11,248	 8,399
Contribution deficiency (excess)	\$ 	\$ 	\$ 	\$
Board's covered-employee payroll	\$ 125,840	\$ 147,286	\$ 150,557	\$ 120,851
Contributions as a percentage of covered- employee payroll	8.27%	7.57%	7.47%	6.95%

^{*}Fiscal year 2016 was the ABC Board's first year of implementation of GASB 68

SUPPLEMENTAL INFORMATION REQUIRED BY ABC COMMISSION

SCHEDULE OF STORE AND ADMINISTRATIVE EXPENSES For the years ended June 30, 2019 and 2018

	2019			2018		
Board members - per diem	\$	5,400	\$	5,850		
Salaries and wages		181,265		187,805		
Payroll taxes		13,645		14,341		
Retirement expense		18,279		16,848		
Group insurance		18,136		26,919		
Supplies		8,521		6,065		
Memberships, dues and subscriptions		532		532		
Equipment repairs and maintenance		294		985		
Building repairs and maintenance		4,773		1,845		
Equipment rental		692		489		
Utilities		9,937		8,249		
Telephone		3,761		3,810		
Postage		562		528		
General insurance		11,499		9,763		
Professional and consulting fees		7,788		6,950		
Architect		-		5,799		
Software maintenance fees		4,555		4,028		
Office expense		2,046		3,393		
Bank charges		5,145		4,641		
Credit card charges		41,151		32,232		
Uniforms		368		862		
Miscellaneous		2,873		854		
Total	\$	341,222	\$	342,788		

SCHEDULE OF DISTRIBUTIONS OF PROFITS

For the year ended June 30, 2019

			Date of
Distribution	Recipient	mount	Distribution
Law Enforcement	Black Mountain Police	\$ 3,700	10/03/18
Law Enforcement	Black Mountain Police	524	10/03/18
Law Enforcement	Black Mountain Police	3,700	01/02/19
Law Enforcement	Black Mountain Police	3,700	04/01/19
Law Enforcement	Black Mountain Police	3,700	06/12/19
Total Law Enforcement		\$ 15,324	
Alcohol Education	First at Blue Ridge	\$ 2,600	10/03/18
Alcohol Education	First at Blue Ridge	367	10/03/18
Alcohol Education	First at Blue Ridge	2,600	01/02/19
Alcohol Education	First at Blue Ridge	2,600	04/01/19
Alcohol Education	First at Blue Ridge	2,600	06/12/19
Alcohol Education	First at Blue Ridge	7,266	TBD
Total Alcohol Education		\$ 18,033	
Municipality	Town of Black Mountain	\$ 13,500	10/03/18
Municipality	Town of Black Mountain	13,500	01/02/19
Municipality	Town of Black Mountain	13,500	04/01/19
Municipality	Town of Black Mountain	13,500	06/12/19
Municipality	Town of Black Mountain	37,500	06/30/19
Total Town of Black Mour	ıtain	\$ 91,500	
County	Buncombe County	\$ 4,500	10/03/18
County	Buncombe County	4,500	01/02/19
County	Buncombe County	4,500	04/01/19
County	Buncombe County	4,500	06/12/19
County	Buncombe County	12,500	06/30/19
Total Buncombe County		\$ 30,500	

SCHEDULE OF REVENUES AND EXPENDITURES - BUDGET AND ACTUAL (Modified Accrual) For the year ended June 30, 2019

	Original	Amended Budget	Actual	Variance Positive (Negative)
Revenues:	Originar	Budget	Actual	(Ivegative)
Operating revenue:				
Liquor sales - regular	\$ 2,330,158	\$ 2,400,000	\$ 2,479,926	\$ 79,926
Mixed beverage sales	204,970	290,000	310,187	20,187
Wine/mixer sales	6,200	8,000	8,592	592
Total	2,541,328	2,698,000	2,798,705	100,705
Non-operating revenues and expenses:			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Interest	620	750	580	(170)
Total revenues	2,541,948	2,698,750	2,799,285	100,535
Expenditures				,
Taxes based on revenue:				
State excise tax	566,500	596,500	607,342	(10,842)
Mixed beverage tax	18,250	24,250	28,801	(4,551)
Rehabilitation charge	7,200	7,785	7,958	(173)
Wine & mixer sales tax	465	465	_	465
Total	592,415	629,000	644,101	(15,101)
Cost of sales	1,225,854	1,410,750	1,462,503	(51,753)
Operating expenditures:				
Board members - per diem	6,000	6,000	5,400	600
Salaries and wages	208,900	208,900	181,265	27,635
Payroll taxes	16,500	16,500	13,645	2,855
Retirement - employer portion	11,845	11,845	10,314	1,531
Group insurance	30,000	25,000	18,136	6,864
Supplies	7,200	7,200	8,521	(1,321)
Memberships, dues and subscriptions	1,000	1,000	532	468
Equipment repairs and maintenance	1,900	1,900	294	1,606
Building repairs and maintenance	1,900	1,900	4,773	(2,873)
Equipment rental	1,000	1,000	692	308
Utilities	9,700	9,700	9,937	(237)
Telephone	3,600	3,600	3,761	(161)
Uniforms	1,050	1,050	368	682
Postage	750	750	562	188
General insurance	15,000	15,000	11,499	3,501
	(Continued on next page)			ed on next page)

SCHEDULE OF REVENUES AND EXPENDITURES - BUDGET AND ACTUAL (Modified Accrual) For the year ended June 30, 2019

		A mandad		Variance Positive
	Original	Amended Budget	Actual	(Negative)
	Original	Budget	Actual	(Negative)
Professional fees	22,000	23,000	17,876	5,124
Software maintenance fees	5,000	5,000	4,555	445
Office expense	3,100	3,100	2,046	1,054
Bank charges	5,700	5,700	5,145	555
Credit card charges	35,000	39,000	41,151	(2,151)
Interest expense	4,000	4,000	1,760	2,240
Contingencies (miscellaneous)	10,575	10,575	2,873	7,702
Total	401,720	401,720	345,105	56,615
Capital outlay	148,000	148,000	94,668	53,332
Distributions:				
Law enforcement	25,000	25,000	15,324	9,676
Alcohol education	18,000	18,000	17,666	334
Town of Black Mountain	54,000	91,500	91,500	-
Buncombe County	18,000	30,500	30,500	
Total	115,000	165,000	154,990	10,010
Total expenditures and distributions	2,486,989	2,758,470	2,701,367	57,103
Revenues (under) expenditures	54,959	(59,720)	97,918	157,638
Other financing sources:				
Line of credit proceeds	124,000	124,000	81,804	(42,196)
Unrestricted funds (reserves)	(178,959)	17,524	-	(17,524)
Line of credit pay down		(81,804)	(81,804)	
Total other financing sources	(54,959)	59,720		(59,720)
Revenues over expenditures				
and other financing sources	\$ -	\$ -	97,918	\$ 97,918
Reconciliation from budgetary basis (modified accrual) to full accrual:				
Reconciling items:				
Depreciation			(19,374)	
Capital outlay			104,756	
Decrease in pension related accruals			(7,965)	
Total			77,417	
Change in net position			\$ 175,335	
Change in net position			Ψ 110,000	